



Land 101

June 2-3, 2011



Instructor: Lou Jewell, ALC and Dale Fulk, ALC * Course Provider: NC-RLI

Sponsored by: NCRLI, the Topsail Island Assoc. of Realtors and the Jacksonville Board of Realtors.

This 2-day **REALTORS® Land Institute** (RLI) Land University course introduces participants to the land brokerage specialty. The course addresses a broad range of topics that include:

For more information visit www.rliland.com

- The basics of land brokerage
- Tax deferred 1031 exchanges
- Property rights and restrictions
- Environmental and regulatory issues
- Determining market value
- Subdivision and assemblage

NC-RLI Education Course Fee: \$300

Land 101 counts as credit in the following programs:

1. A required course for the prestigious and highly coveted ALC designation.
2. An elective for the ABR designation.
3. A "Fast Track" to the ALC designation is available to those real estate professionals who hold the following designations: CCIM CIPS SIOR CRE AFM CAC ARA MAI RPRA AAC
4. Class includes 4 hours of Elective NC Elective Credit

Surf City Visitors & Welcome Center
 102 North Shore Drive
 Surf City, NC 28445-6638
 (910) 328-2716

Class Hours: 8:30-5:00 pm

NOTE: Please bring any marketing material of your listings or prospect want list. These will be shared and evaluated.

Registration Information * Please Print or Type			
Name:	_____		
Company:	_____		
Co. Address:	_____		
City:	State:	Zip:	_____
Phone:	Fax:	_____	
E-mail:	_____		
NC License Number (needed to award CE Credit if applicable):			
Payment Information: Make check payable to NC-RLI Chp. 33			
Payment type (check one):	<input type="checkbox"/> Credit Card (US funds)	<input type="checkbox"/> Check Enclosed (US funds)	
Credit Card Info.	Credit Card (circle one):	Visa	MasterCard
	Card Number:	_____	Expiration Date: _____
	Name of Cardholder:	_____	
	Authorized Signature:	_____	Amt. Charged: \$ _____

Fax Registration Forms to: 336-292-5416
Or mail with check to:
23 Oak Branch Drive * Greensboro, NC * 27407
Email Ashley with any questions at aboykin@grra.org